## **Installment Sale Contract**

For the customer who desires immediate equipment ownership yet wants to pay for the machine over an extended period of time. Trade-ins or down payments are typically included in these transactions.

## **Benefits**

- You claim the tax benefits of ownership -- including depreciation and interest expense deductions.
- New and used equipment may be financed.
- The Installment Sale Contract is Cat Financial's lowest total acquisition cost option for machine ownership.

## Purchase Options

A variety of flexible payment plans are offered including monthly, quarterly, semi-annual and annual payments. Skip payment plans (up to 3 per year) are available on monthly payment schedules. In addition, various maintenance programs and insurance packages are available through your Cat dealer.

## **Terms**

Length (new equipment): 12 - 60 months

(Terms greater than 60 months may be

considered upon request)

Length (used equipment): 12 - 48 months

Finance Rate: Fixed

(Floating rates may be considered)

Down Payment: Generally required in the form of cash,

trade-in or rental equity.

Tax Benefits: Retained by customer

Payment Flexibility: Monthly. Quarterly, semi-annual,

and annual payments are available provided payments

are in advance.

